



Report Samples

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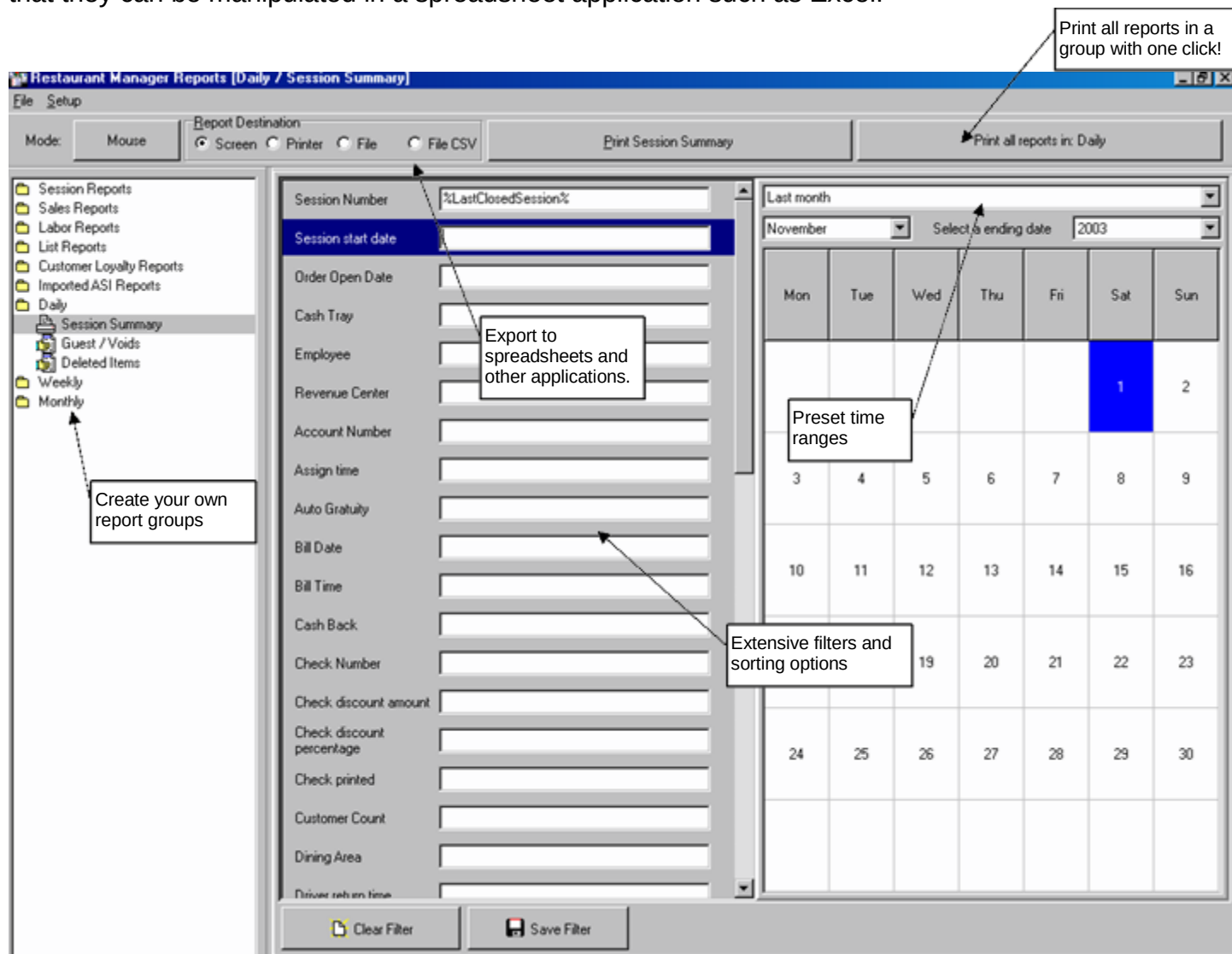
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Restaurant Manager v18 Sample Reports

Introduction

ASI's reporting module is designed to take the drudgery out of daily, weekly and monthly reporting. Flexible and easy to understand user interface allows you to quickly configure the reports you need to run your business. For the advanced user, reports can be exported in a standard delimited format so that they can be manipulated in a spreadsheet application such as Excel.



RESTAURANT MANAGER's sales reports highlight many different aspects of the business and provide owners and managers with key information such as which menu items are selling and which are not; which employees generate the highest revenues; weekly coupon sales, etc. Other reports show average sales by day of the week or give an hour by hour analysis of daily profits.

Sales reports are organized into two groups; the first group (Session Reports) includes report formats appropriate for analyzing individual sales sessions. The second group includes report formats appropriate for analyzing any time or date range at all.

Restaurant Manager v18 Sample Reports

When issuing reports from either of these groups the user can further filter data by using categories like Cash Tray #, Revenue Center, Employee #, Dining Area, etc. (For each filter parameter, the user specifies the range of values to be included in the report.) Multiple filter conditions can be used simultaneously.

This filtering feature allows you to customize each RESTAURANT MANAGER report, making it as specific (or as general) as necessary. The possibilities for report filtering are nearly endless, but include the following examples:

- Appetizer sales for the past month between the hours 2-5 PM
- Beer/liquor sales for the bar versus the dining room
- Desert and beverage sales for each employee
- Average table turnaround time for each employee
- Sales information for a specific table number (or range of table numbers)

Filter conditions are printed at the top of each report.

Note: In the interest of saving space (and paper!) the reports that are normally printed in landscape mode are reproduced in this booklet in regular page mode.

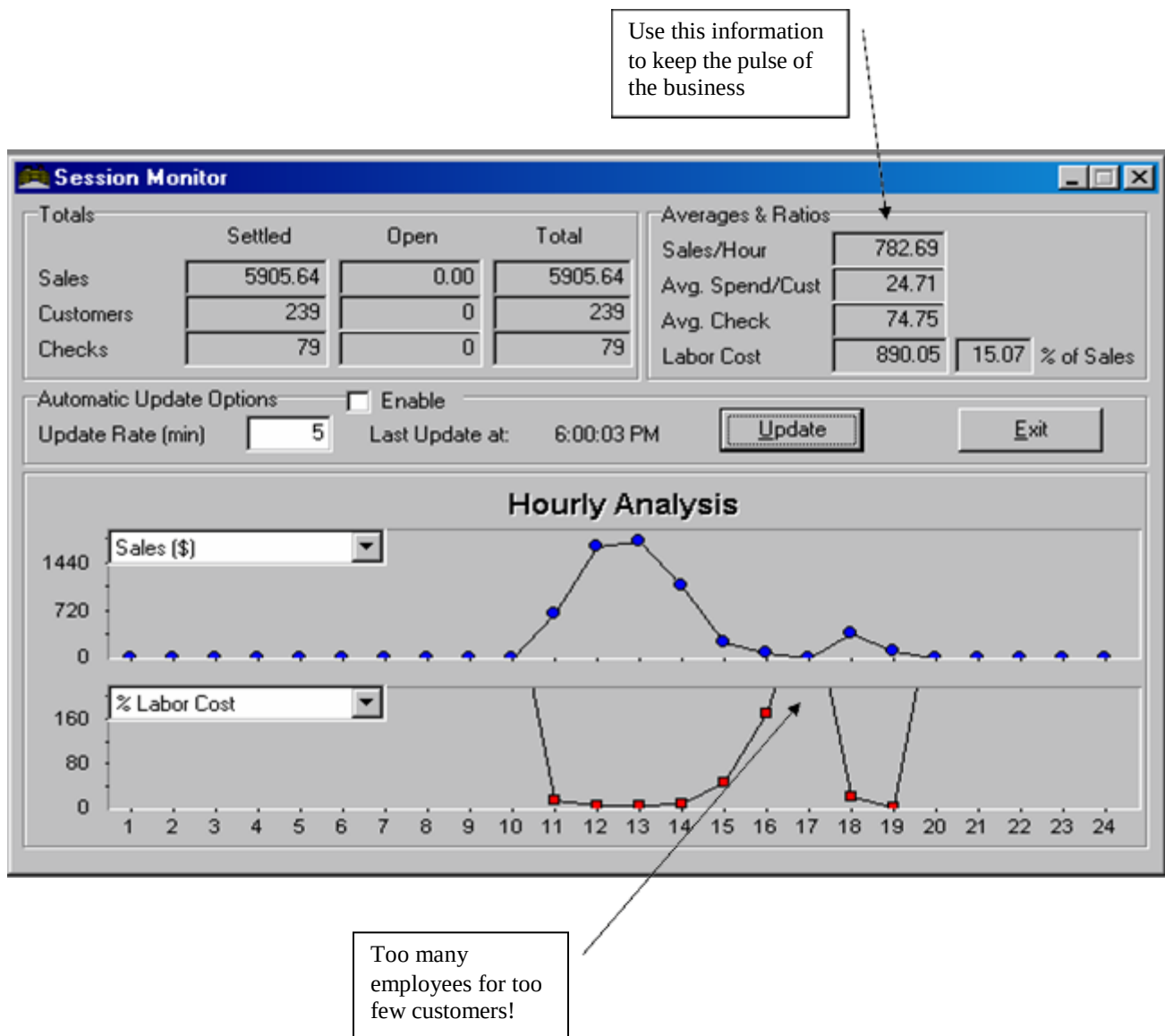
Restaurant Manager v18 Sample Reports

Operational Reports and Tools

These are reports that can be issued throughout the day to monitor the pulse of your business. The information can be used to make adjustments to staff, to “push” items you wish to sell, and to detect theft.

Session Monitor

The Session Monitor allows you to track important variables such as %labor cost and Average spend in real time.



Restaurant Manager v17 Sample Reports

Hourly Report

This report can be printed in 60, 30 and 15 minute intervals. Use it to help you make match up your staff to the sales being generated.

Date: 11/23/03
Time: 8:57 PM

Chat & Chew Hourly Sales (60 minutes interval)

Page: 1

Filter Settings

Session Number is 1217 11/22/03

Hour Of Check	s	Cus	tomers	Sales	Sales %	Food Cost	Cost%	Labor Hours	Labor Expense	Labor/Sales
00:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
01:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
02:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
03:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
04:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
05:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
06:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
07:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
08:00:00	0	0	0.00	0.00	0.00	0.00	0.00	0.04	0.33	0.00
09:00:00	0	0	0.00	0.00	0.00	0.00	0.00	2.90	27.64	0.00
10:00:00	0	0	0.00	0.00	0.00	0.00	0.00	12.83	81.37	0.00
11:00:00	3	6	109.90	1.63	51.75	47.09	17.96	101.70	92.54	
12:00:00	5	24	397.30	5.90	188.52	47.45	18.00	101.80	25.62	
13:00:00	1	3	75.25	1.12	34.00	45.18	18.85	109.85	145.98	
14:00:00	3	3	38.15	0.57	23.75	62.25	20.00	118.80	311.41	
15:00:00	1	0	3,207.00	47.65	6.00	0.19	19.07	116.15	3.62	
16:00:00	3	5	190.75	2.83	42.00	22.02	19.65	119.18	62.48	
17:00:00	6	10	296.25	4.40	103.45	34.92	16.93	108.28	36.55	
18:00:00	15	48	1,622.86	24.11	548.51	33.80	16.58	103.23	6.36	
19:00:00	6	14	574.55	8.54	174.08	30.30	17.00	105.37	18.34	
20:00:00	4	7	217.85	3.24	72.90	33.46	16.27	102.60	47.10	
21:00:00	0	0	0.00	0.00	0.00	0.00	9.83	69.25	0.00	
22:00:00	0	0	0.00	0.00	0.00	0.00	2.65	17.32	0.00	
23:00:00	0	0	0.00	0.00	0.00	0.00	0.67	4.94	0.00	
Total s:	47	120	6,729.86	100.00	1,244.96	18.50	209.23	1,287.85	19.14	

Note: Guests, voids and taxes not included in totals. Open checks are included in totals.

Restaurant Manager v18 Sample Reports

Audit Trail

This important report allows you to track any time a manager (or other authorized employee) executes any sensitive operation such as deleting a sent item or discounting a check. The "Stn" column shows the station where the operation was executed. The "New Value" shows, if applicable, the resulting value of the operation performed.

Date: 11/23/03

Time: 8:50 PM

Chat & Chew Audit Trail Report

Page: 1

Filter Settings

Session Number is 1218 11/23/03

Order #	Type	Description	Time	Amount	Stn	Empl.	PassEmp	New Value	Reference
66702	20	Re-Print check	12:14:55	83.33	2	5	71	0	Table 37
66709	14	Transfer Check	11:56:48	55.56	2	264	264	22	Table 51
66710	14	Transfer Check	11:57:04	48.15	2	264	264	22	Table 52
66716	2	Global check discount	12:47:56	-50.85	2	11	23	7	Table 13
66728	20	Re-Print check	13:43:41	205.92	4	40	264	0	Table 26
66737	20	Re-Print check	15:03:47	81.55	1	11	264	0	Table 12
	12	Revise Settlement	15:38:02	0.45	1	11	71	0	Table 12
66738	12	Revise Settlement	13:28:25	0.00	1	71	71	0	Table 61
66741	20	Re-Print check	14:53:51	237.97	2	5	264	0	Table 36
66746	20	Re-Print check	14:46:22	100.61	1	264	264	0	Table 17
66747	2	Global check discount	14:27:46	-123.55	2	254	264	7	Table 21DINA THEOBRUNCH
	7	Change Customer Count	14:28:27	0.00	2	254	264	2	Table 21
	20	Re-Print check	14:28:29	0.00	2	254	254	0	Table 21
66753	2	Global check discount	15:40:07	-23.96	1	11	71	7	Table 15 PER CHIEF
	20	Re-Print check	15:40:09	25.14	1	11	11	0	Table 15
66754	19	Line item discount	17:10:22	-5.60	1	22	117	7	GIESEN SAUVIGNON BLANC
66756	1	Price Adjustment	17:22:01	-27.00	1	22	117	301	NEWTON MERLOT CUV EE
66757	22	Void settlement	17:24:15	82.86	1	22	0	0	Table 4
66758	21	Guest settlement	17:27:15	109.69	1	22	0	0	Table 4
66761	8	Enter Guest Acct #	17:50:43	0.00	1	22	117	0	Table 2
66762	8	Enter Guest Acct #	18:29:14	0.00	1	22	117	0	Table 1

This column shows the employee that authorized the transaction.

Too many of the same can indicate operational problems (errors, theft)

Restaurant Manager v18 Sample Reports

Employee Contests

And the winner is....! Use this report to help promote menu items or groups in your restaurant. In this example, the manager wanted to "push" the cappuccinos from the newly acquired coffee machine! You can set up any number of contests for any period of time based on group or item sales.

Employee Contest Report Chat & Chew

Date/time: 11/28/2003 4:51:30 PM
Report filter: Session start date is 11/01/03-11/23/03

Contest Name

Item CAPPUCCINO

#	Employee name	Qty	Revenues
11	WHITNEY REAMY	1	3.75
207	CHRISTOPHER CATHEY	2	7.50
206	RODERICK JESSE	4	11.25
	LONI FAHEY50	4	
	Sean Wise40	4	
22	Carlene Messam	5	18.00
24	PAUL JONES	6	11.25
40	Enea Ndrenika	7	26.25
254	Kim Meyers	7	11.25
264	JESIKA SUMMERS	8	30.00
265	JUSTIN SAVITZ	9	33.75
Contest totals:		57	175.50

Contest Name

Item CAPPUCCINO ROYAL

#	Employee name	Qty	Revenues
	LONI FAHEY50	1	
264	JESIKA SUMMERS	1	6.50
Contest totals:		20	

Contest Name

Item TOLL CAPPUCCINO

#	Employee name	Qty	Revenues
24	PAUL JONES	0	0.00
22	Carlene Messam	1	5.50
11	WHITNEY REAMY	1	5.50
264	JESIKA SUMMERS	1	5.50
Contest totals:		30	

Tot al s :	62	205.00
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Restaurant Manager v18 Sample Reports

End of Day Reports

This section contains the reports you will typically use on a daily basis. By far the most important daily report is the Session Summary. This 2 to 3 page report captures the totals for all the different types of transactions, and provides useful labor and food cost ratios as well as key averages such as customer spend.

The Session Summary is complemented by the Session Detail report, which provides a list of all the checks issued during a session, with its associated server, table #, and other information.

Sample Data Description

To help explain the Session Summary report, we have used real data from 11/23/03, that, in addition to regular cash and credit card transactions, encompass the following operations:

- (1) Redemption of an \$18 coupon.
- (2) A \$27 price adjustment on a bottle of Newton Merlot Wine (original price \$47, adjusted to \$20)
- (3) Gift card number 010099 used to settle check.
- (4) Gift card number 010102 “sold” for \$50 cash.
- (5) Order settled to “Guest” (100% discount or “comp”).
- (6) Vendors paid for a total of \$133.94 (Paid-Outs)
- (7) A \$23.11 check settled to a VIP account.
- (8) 20% Line item discount

Restaurant Manager v18 Sample Reports

Consolidated Cash Tray

Consolidates the information from all the Cash Trays used during the report period. This example consolidates three cash trays used during Session 1218 on November 23.

Date: 11/23/03
Time: 11:38 PM

Chat & Chew Cash Tray Report

Page: 1

Filter Settings

Session Number is 1218 11/23/03

Desc ription	Amount
Guest(1)	104.45
Void(1)	78.90
Coupons(1)	-18.00
Start Cash	406.08
Cash Revenues	1,368.67 +
	1,774.75
Paid Ins	0.00 +
Paid Outs	133.94 -
Less Tips	790.03 -
Credit card tip fees	19.79 +
Cash Back	0.00 -
Total cash	870.57
Visa/MC(44)	3,878.27
AMEX(8)	980.68
DISCOVER(2)	174.12
Diners Club(1)	143.65
Hous e GC(3)	190.71
Gift Certificate, Issued (2)	-100.00
Gift Certificate, Redeemed (2)	113.42
Total Cash Tray	6,301.42
Actual Cash Tray	6,294.79
Short	6.63

This amount is deducted from the tips due to employees (see detail below)

Don't you wish it were always that little!

# Employee	Ti ps	Gross Tips	Net Tips
5 Joe Smit h	8	133.88	130.57
11 Joe Smit h	7	71.95	69.89
22 Joe Smit h	12	166.61	164.22
40 Joe Smit h	4	117.69	113.93
71 Joe Smit h	1	2.25	2.25
206 Joe Smit h	4	41.50	40.58
254 Joe Smith	5	101.09	98.21
264 Joe Smith	12	155.06	150.59
Totals:	53	790.03	770.24

Tips due to employees after credit card fees are deducted

Restaurant Manager v16 Sample Reports

Session (Daily) Summary

Date : 11/23/03

Time: 1:42 PM

Chat & Chew Session Summary

Page: 1

Session #: 1218 11/23/03 - 11/23/03

Filter Settings

No active filtering

Payment Types			
Description	Number	Debit	Credit
Cash	23	1,368.67	
Visa/MC	44	3,878.27	
On Account	32		
AMEX	88		
DISCOVER	22		
Diners Club	15		
House GC	31		
	84	6,799.52	

This is the net On Account payments and charges. Details on how this number is arrived at below

3 Gift certificates for a total of this amount were used to settle checks

Group Types					
Description	Number	Debit	Credit	Discounts	Gross Sales
Food	266		5,156.79	267.96	5,424.75
Liquor	17		89.25		89.25
Wine	75	207.25		79.60	
Beer	12		18.90		18.90
Soft Drinks	89		214.95	5.85	220.80
Gift Shop	4		114.75		114.75
	395		5,722.29	353.41	6,075.70

Tax Types			
Description	Number	Debit	Credit
Sales Tax	75		287.20
	75		287.20

This amount excludes taxes, and should square off with the sub-total in the Session Detail Report

Others					
Description	Number	Debit	Credit	Credit Card	Net tips
Total Tips	1		790.03	19.79	770.24
Total Cash Back	1				
	2		790.03		

Matching totals in the Debit and Credit columns indicates no errors in database

Report Totals: 6,799.52 6,799.52

Cash Handling Detail

Cash type:	Amount
Gross Cash:	1,368.67
Less Tips:	- 790.03
Cash Back:	- 0.00
Credit Card Fees:	+ 19.79
Paid Ins:	+ 0.00
Paid Outs:	- 133.94
Net Cash:	464.49
Other forms of payment:	+ 5,430.85
Net Received:	5,895.34

Discount Detail

Discount type	Amount
Line item discounts:	-5.60
Coupons:	-18.00
Price Adjustment:	-27.00
Check Discounts:	-198.36
Guest:	1 -104.45
2 For 1 discounts:	0.00
Total:	-353.41

Restaurant Manager v18 Sample Reports

(Session Summary Report continued from previous page)

Account Payments

Account Type	# of Transactions	Amount
Frequent Diner	0	0.00
Gift Certificate	0	0.00
Gift Card	1	50.00
Totals	1	50.00

Account Charges

Account Type	# of Transactions	Amount
Frequent Diner	1	23.11
Gift Certificate	0	0.00
Gift Card	1	90.31
Totals	2	113.42

Account Charges - Account Payments: 63.42

* This should match the "On Account" line under "Payment Types".

Totals

	Settled	Open	Total	% Settled
Sales	5,722.29	0.00	5,722.29	100.00
Customers	235	0	235	100.00
Checks	78	0	78	100.00
Void:	1		78.90	
NonTax Revenues:			0.00	
Total Sales + Tax:			6,009.49	

Averages

Sales per Hour:	758.39
Avg. Cust Spend (Total Sales / Total Customers):	24.35
Avg Cust Spend Excluding Discounts	25.85
Avg. Check (Sales (inc discounts) / Total Checks):	73.36
Sales per Man Hour:	58.19

Costs

Labor Cost	390.30
Labor % of sales	6.82
Food Cost	645.25
Food % of Sales	11.28

Bottom line Sales and Cost Totals

(End of Session Summary Report)

Restaurant Manager v18 Sample Reports

Session Detail

Date: 11/23/03

Time: 1:43 PM

Chat & Chew Session Detail

Page:

1

Session #: 1218 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

Time the check was settled

Order Number	Check Number	Sub-Total	Taxes	Total Received	Payment	A cct #	Tip	# Cust	Table	Emp	C/T	Check Dscnt	Sett Time	Revenue Center
66681	36679	77.30	3.88	81.18	81.18 Cash		0.00	4	29	40	0	0.00	11:13:04	TABLE SERVICE
66682	36684	47.90	2.41	50.31	50.31 Cash		0.00	2	43	22	0	0.00	11:38:28	TABLE SERVICE
66683	36690	79.35	3.98	83.33	89.33 V isa/MC		6.00	3	33	206	0	0.00	12:18:00	TABLE SERVICE
66684	36683	52.90	2.66	55.56	65.56 AMEX		10.00	2	39	22	0	0.00	11:30:43	TABLE SERVICE
66685	36678	101.75	5.10	106.85	121.85 AMEX		15.00	4	18	264	0	0.00	11:11:42	TABLE SERVICE
66686	36676	52.90	2.41	55.31	65.56 V isa/MC		0.00	2	16	264	0	0.00	11:27:38	TABLE SERVICE
66687	36680	52.90	2.41	55.31	65.56 V isa/MC		0.00	2	25	254	0	0.00	11:17:50	TABLE SERVICE
66688	36681	50.40	2.41	52.81	62.93 V isa/MC		10.00	2	12	11	0	0.00	11:26:31	TABLE SERVICE
66689	36682	59.80	2.41	62.21	62.93 Cash		0.00	2	14	11	0	0.00	12:33:45	TABLE SERVICE
66690	36696	47.90	2.41	50.31	57.81 V isa/MC		7.50	2	34	206	0	0.00	12:34:04	TABLE SERVICE
66691	36677	28.40	1.43	29.83	29.83 Cash		0.00	2	20	264	0	0.00	11:38:01	TABLE SERVICE
66692	36687	76.85	3.86	80.71	80.71 House GC		0.00	3	44	22	3	0.00	12:13:40	TABLE SERVICE
66693	0	24.75	1.25	26.00	26.00 Cash		0.00	0	66	23	23	0.00	11:04:35	TABLE SERVICE
66694	36686	71.85	3.61	75.46	90.46 V isa/MC		15.00	3	15	11	0	0.00	11:52:28	TABLE SERVICE
66695	36688	47.90	2.41	50.31	57.31 V isa/MC		7.00	2	11	11	0	0.00	12:17:41	TABLE SERVICE
66696	36685	52.90	2.41	55.31	63.56 V isa/MC		8.00	2	38	5	0	0.00	11:40:40	TABLE SERVICE
66697	36693	232.50	11.63	244.13	244.13 V isa/MC		41.85	9	26	40	0	0.00	12:28:58	TABLE SERVICE
66698	36689	63.85	3.19	67.04	78.09 V isa/MC		11.00	3	23	254	0	0.00	12:06:31	TABLE SERVICE
66699	36723	50.40	2.41	52.81	52.93 MEX		0.00	2	25	254	0	0.00	14:11:36	TABLE SERVICE
66700	36691	113.65	5.68	119.33	124.35 V isa/MC		24.00	4	18	264	0	0.00	13:01:20	TABLE SERVICE
66701	36692	71.85	3.61	75.46	91.00 V isa/MC		15.54	3	19	264	0	0.00	12:17:38	TABLE SERVICE
66702	36694	79.35	3.98	83.33	100.33 V isa/MC		17.00	3	37	5	0	0.00	12:30:29	TABLE SERVICE
66703	36695	71.85	3.61	75.46	90.46 V isa/MC		15.00	3	36	5	0	0.00	12:55:24	TABLE SERVICE
66704	36714	95.80	4.81	100.61	100.61 Cash		0.00	4	28	40	0	0.00	13:48:32	TABLE SERVICE
66705	36700	169.65	8.48	178.13	208.69 V isa/MC		30.54	7	21	254	0	0.00	12:50:02	TABLE SERVICE
66706	36729	103.80	5.19	108.99	126.11 V isa/MC		16.00	4	18	264	0	0.00	14:53:54	TABLE SERVICE
66737	36733	77.65	3.90	81.55	96.00 V isa/MC		14.45	2	12	11	0	0.00	15:24:39	TABLE SERVICE
66738	0	12.50	0.63	13.13	15.38 Split check		0.00	9	61	71	3	0.00	13:23:52	TABLE SERVICE
					12.50 V isa/MC			0				0.00		
					2.88 Cash			0				0.00		
66740	36735	99.15	4.97	104.12	119.12 DISCOVER		15.00	4	40	22	0	0.00	14:45:49	TABLE SERVICE
66741	36739	193.45	9.70	203.15	237.97 V isa/MC		34.82	8	36	5	0	0.00	15:08:39	TABLE SERVICE
66742	36736	71.85	3.61	75.46	83.46 V isa/MC		8.00	2	10	264	0	0.00	14:45:32	TABLE SERVICE
66743	36730	55.65	2.79	58.44	68.44 V isa/MC		10.00	2	20	264	0	0.00	14:00:53	TABLE SERVICE
66744	36740	119.75	6.01	125.76	147.32 Cash		21.56	2	35	5	0	0.00	15:09:41	TABLE SERVICE
66745	36728	115.65	5.80	121.45	136.45 V isa/MC		15.00	4	18	264	0	0.00	15:07:42	TABLE SERVICE
66746	36738	95.80	4.81	100.61	125.00 AMEX		24.89	4	17	264	0	0.00	14:54:20	TABLE SERVICE
66747	36732	0.00	0.00	0.00	0.00 Cash		0.00	2	21	254	0	123.55	14:29:03	TABLE SERVICE
66748	36734	75.75	3.80	79.55	79.55 V isa/MC		0.00	3	13	11	0	0.00	14:43:23	TABLE SERVICE
66749	0	37.50	1.88	39.38	39.38 V isa/MC		0.00	0	61	71	3	0.00	14:31:07	TABLE SERVICE
66750	0	40.00	2.01	42.01	42.01 Cash		0.00	0	62	71	3	0.00	14:30:50	TABLE SERVICE
66751	36737	73.80	3.70	77.50	90.00 Split check		0.00	3	8	8	5	0.00	15:13:24	TABLE SERVICE
					50.00 Cash			0				0.00		
					40.00 V isa/MC			0				0.00		
66752	36742	47.90	2.41	50.31	50.31 V isa/MC		0.00	2	5	40	0	0.00	16:04:14	TABLE SERVICE
66753	36741	23.94	1.20	25.14	25.14 Cash		0.00	2	15	11	0	23.96	15:44:42	TABLE SERVICE
66754	36743	62.55	3.14	65.69	65.94 Cash		0.00	2	1	22	3	0.00	17:12:01	TABLE SERVICE
66755	0	18.90	0.95	19.85	19.85 Cash		0.00	2	2	22	3	0.00	17:16:51	TABLE SERVICE
66756	0	64.70	3.25	67.95	107.95 Cash		40.00	2	3	22	3	0.00	17:22:55	TABLE SERVICE
66757	0	78.90	3.96	82.86	0.00 V oid		0.00	2	4	22	3	0.00	17:24:15	TABLE SERVICE
66758	0	104.45	5.24	109.69	0.00 Guest		0.00	2	4	22	3	0.00	17:27:15	TABLE SERVICE
66761	36745	22.00	1.11	23.11	23.11 On A ccount	TOLLMA N	0.00	1	2	22	3	0.00	17:51:07	TABLE SERVICE
66762	36746	86.00	4.31	90.31	90.31 On A ccount	010099	0.00	2	1	22	3	0.00	18:29:27	TABLE SERVICE
Totals		5,905.64	296.40	6,202.04	6,799.52			239				198.36		
Guests/V oids		183.35	9.20	192.55	0.00			4				0.00		
Other payments		5,722.29	287.20	6,009.49	6,799.52			235				198.36		

Note: Zero amount f ast transactions appear as voids.

Restaurant Manager v18 Sample Reports

Employee Payment Detail

This report breaks down the amounts collected by employees (typically servers and cashiers) broken down by form of payment.

Employee payment detail Chat & Chew

Date/time: 3/24/2005 11:15:04 AM
Report filter: Session Number is 1528 10/14/04 08:59:04 10/14/04 23:38:33
Employee is 29 BLOOMFIELD GWENDOLYN ,103 ALBERT COTTONE

Employee Employee name

103 ALBERT COTTONE				
Order Number	Payment Type	Base Amount	Tip Amount	Received
84870	Visa/MC	73.41	13.00	86.41
84876	Visa/MC	86.01	16.00	102.01
84882	Visa/MC	65.43	17.50	82.93
84886	AMEX	382.93	65.64	448.57
84888	AMEX	36.18	0.00	36.18
84894	Cash	0.00	0.00	0.00
		643.96	112.14	756.10

Employee Employee name

29 BLOOMFIELD GWENDOLYN				
Order Number	Payment Type	Base Amount	Tip Amount	Received
84871	Visa/MC	36.44	0.00	36.44
84878	Visa/MC	160.04	25.00	185.04
84881	Visa/MC	107.75	16.00	123.75
84890	AMEX	139.82	109.40	249.22
84890	AMEX	249.22	0.00	249.22
84890	AMEX	249.22	0.00	249.22
84893	Visa/MC	323.33	55.42	378.75
		1265.82	205.82	1471.64

Restaurant Manager v18 Sample Reports

Detailed Discounts

Date: 11/23/03

Time: 11:00 PM

Chat & Chew Detailed Discounts

Page: 1

Filter Settings

Session Number is 1218 11/23/03

Date	Time	Order #	Table #	Server	Qty	Item	Price	Raw Price	Difference	Discount Type
11/23/03	12:16:05	66716	13	11	1	INFANT BRUNCH	0.00	2.95	2.95	MGR/OWNERS AYS
					1	A DULT BUFFET	0.00	23.95	23.95	MGR/OWNERS AYS
					1	A DULT BUFFET	0.00	23.95	23.95	MGR/OWNERS AYS
11/23/03	1:56:36	66747	21	254	4	A DULT BUFFET	0.00	95.80	95.80	MGR/OWNERS AYS
					1	KIDS BUFFET	0.00	10.95	10.95	MGR/OWNERS AYS
					1	KIDS BUFFET	0.00	10.95	10.95	MGR/OWNERS AYS
					1	MIL K	0.00	1.95	1.95	MGR/OWNERS AYS
					1	MIL K	0.00	1.95	1.95	MGR/OWNERS AYS
					1	MIL K	0.00	1.95	1.95	MGR/OWNERS AYS
11/23/03	3:22:44	66753	15	11	1	A DULT BUFFET	11.97	23.95	11.98	PRB L M CO MP FOOD
					1	A DULT BUFFET	11.97	23.95	11.98	PRB L M CO MP FOOD
11/23/03	5:08:48	66754	1	22	1	GIES EN S A UV IGNON	22.40	28.00	5.60	MGR/OWNERS AYS
11/23/03	5:19:07	66756	3	22	1	NEWTON MERLOT	20.00	47.00	27.00	Adjustment
Totals :					16		66.34	297.30	230.96	

Paid Ins/Outs

Date: 12/02/03

Time: 1:09 PM

Chat & Chew Paid Out/Ins

Page: 1

Filter Settings

Session Number is 1218 11/23/03

Date	Time	C/T #	Empl. P/O Category	Amount	Comment
11/23/03	10:09:55	23	23 MAINT/REPAIR	-40.00	FIX BUBLES/STEP
11/23/03	10:31:23	72	72 MAINT/REPAIR	-34.65	PAINT FOR MENS
11/23/03	12:14:27	3	71 TIP S	-19.29	CASH FROM GC
11/23/03	15:11:58	3	71 CASUAL LABOR	-40.00	JUSTIN HOST
				-133.94	

Note: (+) = Paid In, (-) = Paid Out

Restaurant Manager v18 Sample Reports

Day to Day Comparison

Report shows how well you did for any given day with respect to previous same-day-of-the-week days.

Day to Day Comparison Chat & Chew

Date/time: 2/8/2005 11:28:52 AM
Report filter: Date Range is 10/05/04
Data Types is Gross Sales -Customers per Labor Hour

Data Type s	Reference Day	Previous Day	%D iff.	Previous Week	% Diff.	Previous 4 Weeks	%D iff.	Previous Year	% Diff.
Date	Tue 10/05/04	10/04/04		09/28/04		09/07/04		10/07/03	
Gross Sales	2,589.73	2,128.20	21.69 %	7,371.17	-64.87 %	1,942.54	33.32 %	2,558.95	1.20 %
Taxes	123.74	101.72	21.65 %	257.41	-51.93 %	92.86	33.25 %	122.00	1.43 %
Discounts	0.00	0.00	N/A	6.90	N/A	7.17	N/A	16.50	N/A
Net Sales	2,465.99	2,026.48	21.69 %	7,106.86	-65.30 %	1,842.51	33.84 %	2,420.45	1.88 %
Cust. Count	104	80	30.00 %	397	-73.80 %	76	36.84 %	79	31.65 %
Check Count	35	41	-14.63 %	73	-52.05 %	34	2.94 %	47	-25.53 %
Avg. Check	70.46	49.43	42.55 %	97.35	-27.62 %	54.19	30.02 %	51.50	36.82 %
Avg. Cust. Spend	23.71	25.33	-6.40 %	17.90	32.46 %	24.24	-2.19 %	30.64	-22.62 %
Hrly Labor Cost	630.88	824.05	-23.44 %	779.48	-19.06 %	588.28	7.24 %	644.82	-2.16 %
Hrly Labor Hours	135.29	144.77	-6.55 %	183.64	-26.33 %	136.67	-1.01 %	142.02	-4.74 %
Hrly Labor Perc.	25.58	40.66	-37.09 %	10.97	133.18 %	31.93	-19.89 %	26.64	-3.98 %
Avg. Hrly Labor per Hour	4.66	5.69	-18.10 %	4.24	9.91 %	4.30	8.37 %	4.54	2.64 %
Avg. Check Time	78	74	5.41 %	57	36.84 %	63	23.81 %	70	11.43 %
Avg. Order to Print Time	54	54	0.00 %	27	100.00 %	45	20.00 %	44	22.73 %
Avg. Print to Settle Time	21	20	5.00 %	27	-22.22 %	15	40.00 %	24	-12.50 %
Hrly Labor Cost per Customer	6.07	10.30	-41.07 %	1.96	209.69 %	7.74	-21.58 %	8.16	-25.61 %
Customers per Labor Hour	0.77	0.55	40.00 %	2.16	-64.35 %	0.56	37.50 %	0.56	37.50 %

Restaurant Manager v18 Sample Reports

Weekly Reports

Weekly(1)

This report daily and weekly totals and averages for the selected date range.

Weekly Report(1) Chat & Chew

Date/time: 12/31/2004 3:00:25 PM
Report filter: Date Range is 10/04/04-10/10/04
and Data Type is Gross Sales -Customers per Labor Hour

Data Type	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total
Date	10/04/04	10/05/04	10/06/04	10/07/04	10/08/04	10/09/04	10/10/04	
Gross Sales	2,026.48	2,465.99	2,675.33	2,868.70	6,960.16	13,997.27	9,522.91	40516.84
Taxes	101.72	123.74	134.27	143.98	349.08	701.71	477.77	2032.27
Discounts	0	0	0	180.25	38.65	52.75	29.94	301.59
Net Sales	1,924.76	2,342.25	2,541.06	2,544.47	6,572.43	13,242.81	9,015.20	38182.98
Cust. Count	80	104	125	110	225	366	343	1353.00
Check Count	41	35	44	47	59	61	98	385.00
Avg. Check	46.95	66.92	57.75	54.14	111.4	217.1	91.99	99.18
Avg. Cust. Spend	24.06	22.52	20.33	23.13	29.21	36.18	26.28	28.22
Hrly Labor Cost	912.88	542.05	860.21	1,075.04	1,259.74	1,415.66	1,353.30	7418.87
Hrly Labor Hours	144.95	170.88	148.39	189.82	280.52	282.83	257.31	1474.70
Hrly Labor Perc.	47.43	23.14	33.85	42.25	19.17	10.69	15.01	19.43
Avg. Hrly Labor per Hour	6.3	3.17	5.8	5.66	4.49	5.01	5.26	5.03
Avg. Check Time	74	78	83	83	91	90	79	83.00
Avg. Order to Print Time	54	54	56	51	63	59	58	57.00
Avg. Print to Settle Time	20	21	27	25	25	22	21	23.00
Hrly Labor Cost per Customer	11.41	5.21	6.88	9.77	5.6	3.87	3.95	5.48
Customers per Labor Hour	0.55	0.61	0.84	0.58	0.8	1.29	1.33	0.92

Restaurant Manager v18 Sample Reports

Sales Statistics

The sales statistics report is useful for identifying business trends. The report is divided into two parts. The top part shows sales totals on a day-by-day basis. Sales are categorized into breakfast, lunch, and dinner. The bottom portion of the report shows averages for each day of the week.

Date: 11/28/03

Time: 1:23 PM

Chat & Chew Sales Statistics

Page: 1

Report Period: 11/17/03 - 11/23/03

Filter Settings

Session start date is 11/17/03-11/23/03

Totals												
Session	Date	Day	Breakfast		Lunch		Dinner		Other		Total	
			Sales	Cust	Sales	Cust	Sales	Cust	Sales	Cust	Sales	Taxes
1212	11/17/03	Mon	0.00	0	694.20	36	1,096.09	30	0.00	0	1,790.29	89.81
1213	11/18/03	Tue	0.00	0	688.78	42	2,235.25	54	1,006.50	60	3,930.53	197.11
1214	11/19/03	Wed	0.00	0	1,976.80	99	1,550.45	40	0.00	0	3,527.25	176.91
1215	11/20/03	Thu	0.00	0	1,537.19	68	1,322.62	40	8.00	0	2,867.81	143.91
1216	11/21/03	Fri	0.00	0	790.15	52	2,525.66	44	120.05	2	3,435.86	161.02
1217	11/22/03	Sat	0.00	0	620.60	36	2,711.51	79	3,397.75	5	6,729.86	337.49
1218	11/23/03	Sun	0.00	0	5,468.14	226	254.15	9	0.00	0	5,722.29	287.20
Totals:			0.00	0	11,775.86	559	11,695.73	296	4,532.30	67	28,003.89	1,393.45

Non-Taxed Revenues: 0.00

Averages												
Day	#	Breakfast		Lunch		Dinner		Other		Total		
		Avg Per		Avg Per		Avg Per		Avg Per		Avg Per		
		Sales	Cust	Sales	Cust	Sales	Cust	Sales	Cust	Sales	Cust	
Sun	1	0.00	0.00	5,468.14	24.20	254.15	28.24	0.00	0.00	5,722.29	24.35	
Mon	1	0.00	0.00	694.20	19.28	1,096.09	36.54	0.00	0.00	1,790.29	27.13	
Tue	1	0.00	0.00	688.78	16.40	2,235.25	41.39	1,006.50	16.78	3,930.53	25.20	
Wed	1	0.00	0.00	1,976.80	19.97	1,550.45	38.76	0.00	0.00	3,527.25	25.38	
Thu	1	0.00	0.00	1,537.19	22.61	1,322.62	33.07	8.00	0.00	2,867.81	26.55	
Fri	1	0.00	0.00	790.15	15.20	2,525.66	57.40	120.05	60.02	3,435.86	35.06	
Sat	1	0.00	0.00	620.60	17.24	2,711.51	34.32	3,397.75	679.5	6,729.86	56.08	

The average sales per customer or "Customer Spend" is a good overall indicator on your sales effectiveness.

Restaurant Manager v18 Sample Reports

Week to Week Comparison

This report compares the performance of any given week to the previous week, 4 weeks ago, and the same week a year ago.

Week to Week Comparison Chat & Chew

Date/time: 2/8/2005 10:27:51 AM
Report filter: Date Range is 10/04/04-10/10/04
Data Type is Gross Sales -Customers per Labor Hour

Data Type	Week of	Previous Week	% Diff.	4 Weeks Previous	% Diff.	Previous Year	% Diff.
Date	10/04/04	09/27/04		09/06/04		10/06/03	
Gross Sales	42,549.11	43,985.29	-3.27 %	29,498.73	44.24 %	32,116.36	32.48 %
Taxes	2,032.27	2,004.61	1.38 %	1,409.01	44.23 %	1,439.44	41.18 %
Discounts	301.59	250.64	20.33 %	205.79	46.55 %	493.72	-38.91 %
Net Sales	40,215.25	41,730.04	-3.63 %	27,883.93	44.22 %	30,183.20	33.24 %
Cust. Count	1353	1558	-13.16 %	1037	30.47 %	1241	9.02 %
Check Count	385	433	-11.09 %	290	32.76 %	370	4.05 %
Avg. Check	104.46	96.37	8.39 %	96.15	8.64 %	81.58	28.05 %
Avg. Cust. Spend	29.72	26.78	10.98 %	26.89	10.52 %	24.32	22.20 %
Hrly Labor Cost	7,418.87	6,903.83	7.46 %	6,049.37	22.64 %	5,943.54	24.82 %
Hrly Labor Hours	1,483.40	1,453.37	2.07 %	1,207.27	22.87 %	1,257.14	18.00 %
Hrly Labor Perc.	18.45	16.54	11.55 %	21.69	-14.94 %	19.69	-6.30 %
Avg. Hrly Labor per Hour	5.00	4.75	5.26 %	5.01	-0.20 %	4.73	5.71 %
Avg. Check Time	83	79	5.06 %	83	0.00 %	79	5.06 %
Avg. Order to Print Time	57	52	9.62 %	57	0.00 %	50	14.00 %
Avg. Print to Settle Time	23	23	0.00 %	24	-4.17 %	26	-11.54 %
Hrly Labor Cost per Customer	5.48	4.43	23.70 %	5.83	-6.00 %	4.79	14.41 %
Customers per Labor Hour	0.91	1.07	-14.95 %	0.86	5.81 %	0.99	-8.08 %

This percentage is with respect to the previous weeks sales. That is, the sales of the week of 10/04/04 were 3.27% lower than those in the previous week (9/27/04)

You can select what data is shown on this report.

Restaurant Manager v18 Sample Reports

Monthly Reports

Month to Month Comparison

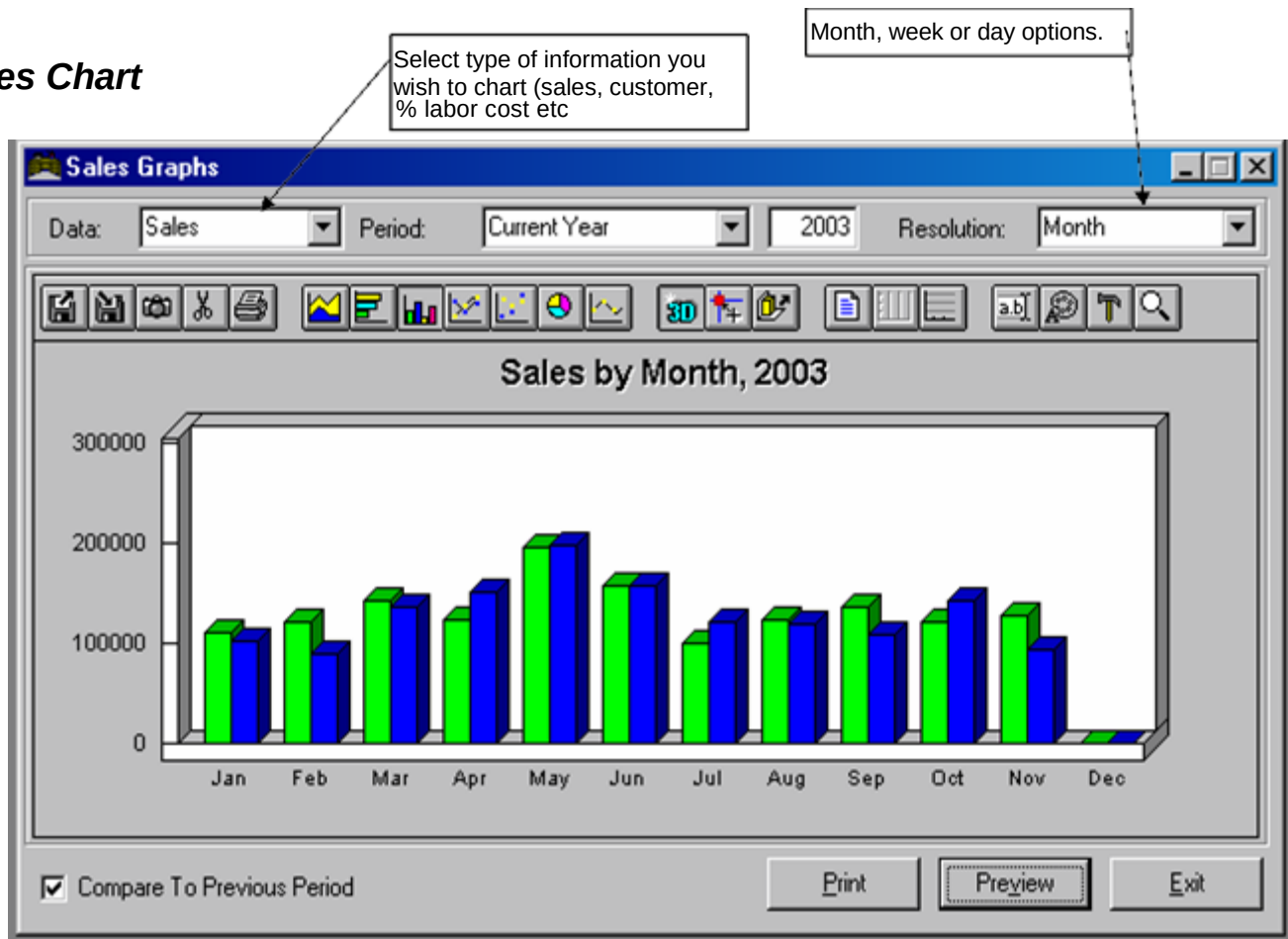
Month to Month Comparison Chat & Chew

Date/time: 2/8/2005 11:32:42 AM
 Report filter: Date Range is 10/01/04-10/31/04
 Data Type is Gross Sales -Customers per Labor Hour

Data Type	Month of	Previous Month	% Diff.	Previous Year	% Diff.
Date	10/01/04	09/01/04		10/01/03	
Gross Sales	201,682.09	153,874.27	31.07 %	143,091.12	40.95 %
Taxes	9,633.09	7,252.85	32.82 %	6,739.15	42.94 %
Discounts	1,451.33	1,297.57	11.85 %	3,214.64	-54.85 %
Net Sales	190,597.67	145,323.85	31.15 %	133,137.33	43.16 %
Cust. Count	6558	5348	22.63 %	4952	32.43 %
Check Count	1898	1418	33.85 %	1471	29.03 %
Avg. Check	100.42	102.49	-2.02 %	90.51	10.95 %
Avg. Cust. Spend	29.06	27.17	6.96 %	26.89	8.07 %
Hrly Labor Cost	34,765.49	26,542.34	30.98 %	25,033.35	38.88 %
Hrly Labor Hours	7,097.00	5,401.40	31.39 %	5,798.58	22.39 %
Hrly Labor Perc.	18.24	18.26	-0.11 %	18.80	-2.98 %
Avg. Hrly Labor per Hour	4.90	4.91	-0.20 %	4.32	13.43 %
Avg. Check Time	85	82	3.66 %	84	1.19 %
Avg. Order to Print Time	59	54	9.26 %	55	7.27 %
Avg. Print to Settle Time	23	25	-8.00 %	26	-11.54 %
Hrly Labor Cost per Customer	5.30	4.96	6.85 %	5.06	4.74 %
Customers per Labor Hour	0.92	0.99	-7.07 %	0.85	8.24 %

Restaurant Manager v18 Sample Reports

Sales Chart



Restaurant Manager v18 Sample Reports

Labor Reports

RESTAURANT MANAGER includes a built-in time clock which can track employee hours, wages and tips. Tip reporting can be based on actual tips, declared tips, or a percentage of sales.

The reports in this section are specifically for employees; however, many of the sales reports listed in the previous section can also be printed for a specific employee by using RESTAURANT MANAGER's report filtering feature.

Use the Labor reports to:

- Monitor Productivity
- Determine paycheck amounts for hourly paid employees.
- Tip reporting

Restaurant Manager POS handles weekly and daily overtime scenarios, so you can use the labor reports to compute weekly or bi-weekly pay-check amounts.

Restaurant Manager v18 Sample Reports

Wage Summary

Date: 11/23/03

Chat & Chew

Page: 1

Time: 7:58 PM

Report Period: 11/17/03 - 11/23/03

Filter Settings

Login Date is 11/17/03-11/23/03

ID Name	Note	Logins	Reg Hours	Reg Wages	OT Hours	OT Wages	Total Wages
1 Joe Smith	SSN:123-45-6789	1	12.21	0.00	0.00	0.00	0.00
3 Joe Smith	SSN:123-45-6789	4	17.55	57.91	0.00	0.00	57.91
4 Joe Smith	SSN:123-45-6789	3	9.23	21.97	0.00	0.00	21.97
5 Joe Smith	SSN:123-45-6789	6	33.26	112.42	0.00	0.00	112.42
9 Joe Smith	SSN:123-45-6789	7	40.00	135.21	1.81	9.18	144.39
10 Joe Smith	SSN:123-45-6789	1	4.34	22.79	0.00	0.00	22.79
11 Joe Smith	SSN:123-45-6789	5	25.23	60.05	0.00	0.00	60.05
13 Joe Smith	SSN:123-45-6789	3	16.27	87.03	0.00	0.00	87.03
15 Joe Smith	SSN:123-45-6789	5	36.28	0.00	0.00	0.00	0.00
16 Joe Smith	SSN:123-45-6789	7	31.72	317.20	0.00	0.00	317.20
20 Joe Smith	SSN:123-45-6789	5	19.11	63.08	0.00	0.00	63.08
22 Joe Smith	SSN:123-45-6789	6	21.46	51.08	0.00	0.00	51.08
23 Joe Smith	SSN:123-45-6789	6	40.00	0.00	30.13	0.00	0.00
24 Joe Smith	SSN:123-45-6789	6	29.84	156.67	0.00	0.00	156.67
25 Joe Smith	SSN:123-45-6789	5	27.19	231.12	0.00	0.00	231.12
39 Joe Smith	SSN:123-45-6789	3	7.84	41.16	0.00	0.00	41.16
40 Joe Smith	SSN:123-45-6789	8	40.00	95.19	1.37	4.89	100.08
42 Joe Smith	SSN:123-45-6789	4	22.06	110.30	0.00	0.00	110.30
49 Joe Smith	SSN:123-45-6789	5	40.00	300.02	5.95	66.94	366.96
50 Joe Smith	SSN:123-45-6789	6	40.00	330.00	0.25	3.10	333.10
52 Joe Smith	SSN:123-45-6789	4	34.36	292.07	0.00	0.00	292.07
53 Joe Smith	SSN:123-45-6789	2	13.07	94.76	0.00	0.00	94.76
54 Joe Smith	SSN:123-45-6789	1	8.52	68.16	0.00	0.00	68.16
56 Joe Smith	SSN:123-45-6789	7	40.00	400.00	13.91	208.65	608.65
57 Joe Smith	SSN:123-45-6789	4	35.01	350.10	0.00	0.00	350.10
71 Joe Smith	SSN:123-45-6789	5	40.00	0.00	5.32	0.00	0.00
ID Name	Note	Logins	Hours	Wages	Hours	Wages	Wages
275 Joe Smith	SSN:123-45-6789	4	38.83	291.24	0.00	0.00	291.24
279 Joe Smith	SSN:123-45-6789	1	6.84	16.28	0.00	0.00	16.28
		195	1177.92	5,495.42	122.46	650.62	6,146.04

Restaurant Manager v18 Sample Reports

Wage Detail

Date: 11/23/03
Time: 8:10 PM

Chat & Chew Wage Details

Page: 1

Report Period: 11/17/03 - 11/23/03

Filter Settings

Login Date is 11/17/03-11/23/03

1. Joe Smith SSN:123-45-6789

Login Date	Job	In Time	Out Time	Reg Hours	Reg Wages	OT Hours	OT Wages	Total Wages	Cash Sales	Non-Cash Sales	Pre-tax Sales	Cash Tips	Non-Cash Tips	Decl. Tips	Edited
11/19/03	Manager	9:50 a	10:03 p	12.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
				12.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

3. Joe Smith SSN:123-45-6789

Login Date	Job	In Time	Out Time	Reg Hours	Reg Wages	OT Hours	OT Wages	Total Wages	Cash Sales	Non-Cash Sales	Pre-tax Sales	Cash Tips	Non-Cash Tips	Decl. Tips	Edited
11/21/03	BUS BOY	4:40 p	10:02 p	5.37	17.72	0.00	0.00	17.72	0.00	0.00	0.00	0.00	0.00	23.00	
11/22/03	BUS BOY	4:35 p	10:11 p	5.61	18.51	0.00	0.00	18.51	0.00	0.00	0.00	0.00	0.00	45.00	
11/23/03	BUS BOY	9:34 a	4:08 p	6.56	21.65	0.00	0.00	21.65	0.00	0.00	0.00	0.00	0.00	0.00	
11/23/03	BUS BOY	4:29 p	4:29 p	0.01	0.03	0.00	0.00	0.03	0.00	0.00	0.00	0.00	0.00	52.00	
				17.55	57.91	0.00	0.00	57.91	0.00	0.00	0.00	0.00	0.00	120.00	

4. Joe Smith SSN:123-45-6789

Login Date	Job	In Time	Out Time	Reg Hours	Reg Wages	OT Hours	OT Wages	Total Wages	Cash Sales	Non-Cash Sales	Pre-tax Sales	Cash Tips	Non-Cash Tips	Decl. Tips	Edited
11/21/03	Server	4:03 p	4:20 p	0.29	0.69	0.00	0.00	0.69	0.00	0.00	0.00	0.00	0.00	0.00	
11/21/03	Server	4:36 p	9:51 p	5.24	12.47	0.00	0.00	12.47	0.00	234.52	223.31	0.00	35.38	20.00	
11/23/03	Server	3:52 p	7:35 p	3.70	8.81	0.00	0.00	8.81	0.00	0.00	0.00	0.00	0.00	0.00	
				9.23	21.97	0.00	0.00	21.97	0.00	234.52	223.31	0.00	35.38	20.00	

5. Joe Smith SSN:123-45-6789

Login Date	Job	In Time	Out Time	Reg Hours	Reg Wages	OT Hours	OT Wages	Total Wages	Cash Sales	Non-Cash Sales	Pre-tax Sales	Cash Tips	Non-Cash Tips	Decl. Tips	Edited
11/17/03	Server	4:07 p	9:13 p	5.11	17.27	0.00	0.00	17.27	0.00	458.48	436.59	0.00	58.78	60.00	
11/18/03	Server	4:05 p	9:57 p	5.88	19.87	0.00	0.00	19.87	12.76	552.98	538.70	0.00	103.65	75.00	
11/19/03	Server	4:44 p	9:33 p	4.83	16.33	0.00	0.00	16.33	0.00	0.00	0.00	0.00	0.00	0.00	
11/20/03	Server	4:17 p	9:16 p	4.99	16.87	0.00	0.00	16.87	0.75	336.26	320.91	0.00	44.68	45.00	
11/22/03	Server	4:08 p	10:12 p	6.06	20.48	0.00	0.00	20.48	0.00	524.50	499.45	0.00	94.33	79.00	
11/23/03	Server	9:39 a	4:02 p	6.39	21.60	0.00	0.00	21.60	175.76	590.24	729.40	21.56	109.01	100.00	
				33.26	112.42	0.00	0.00	112.42	189.27	2,462.46	2,525.05	21.56	410.45	359.00	

Restaurant Manager v18Sample Reports

Job Class Summary

Date: 11/23/03

Time: 3:46 PM

Chat & Chew Job Class Summary

Page: 1

Report Period: 11/17/03 - 11/23/03

Filter Settings

Login Date is 11/17/03-11/23/03

ID	Job Class	Logins	Hours	Wages	% of Total	Avg. Rate
1	Server	65	334.14	1,149.93	18.71	3.44
2	Greeter	12	68.00	317.20	5.16	4.66
3	SALAD	14	113.15	1,196.34	19.47	10.57
4	Dis hwas her	22	174.41	1,362.66	22.17	7.81
5	Manager	26	256.91	0.00	0.00	0.00
6	BUS BOY	22	110.39	408.22	6.64	3.70
7	Cook	21	148.00	1,378.46	22.43	9.31
8	Gardener	4	34.36	292.07	4.75	8.50
9	RUNNER	3	7.84	41.16	0.67	5.25
12	BANQUET	6	53.18	0.00	0.00	0.00
		195	1300.38	6,146.04	100.00	4.73

Restaurant Manager v18 Sample Reports

Job Class Detail

Date: 11/23/03

Time: 3:54 PM

Chat & Chew Job Class Detail

Page: 1

Report Period: 11/17/03 - 11/23/03

Filter Settings

Employee is Joe Smith 24 -Joe Smith 40

Login Date is 11/17/03-11/23/03

24. Joe Smith SSN:123-45-6789

Job Description	Reg Rate	Reg Hours	OT Rate	OT Hours	Tot al Wages	Tot al Sales	Non-Cas h Ti ps	Decl. Ti ps
Server	5.25	29.84	0.00	0.00	156.67	1,432.03	196.87	285.00
		29.84		0.00	156.67	1,432.03	196.87	285.00

25. Joe Smith SSN:123-45-6789

Job Description	Reg Rate	Reg Hours	OT Rate	OT Hours	Tot al Wages	Tot al Sales	Non-Cas h Ti ps	Decl. Ti ps
Cook	8.50	27.19	0.00	0.00	231.12	0.00	0.00	0.00
		27.19		0.00	231.12	0.00	0.00	0.00

39. Joe Smith SSN:123-45-6789

Job Description	Reg Rate	Reg Hours	OT Rate	OT Hours	Tot al Wages	Tot al Sales	Non-Cas h Ti ps	Decl. Ti ps
RUNNER	5.25	7.84	0.00	0.00	41.16	0.00	0.00	0.00
		7.84		0.00	41.16	0.00	0.00	0.00

40. Joe Smith SSN:123-45-6789

Job Description	Reg Rate	Reg Hours	OT Rate	OT Hours	Tot al Wages	Tot al Sales	Non-Cas h Ti ps	Decl. Ti ps
Server	2.38	40.00	3.57	1.37	100.08	2,201.03	284.44	427.00
		40.00		1.37	100.08	2,201.03	284.44	427.00

Restaurant Manager v18 Sample Reports

Gratuities

Date: 11/23/03

Time: 3:58 PM

Chat & Chew Gratuities

Page: 1

Report Period: 11/17/03 - 11/23/03

Filter Settings

Session start date is 11/17/03-11/23/03

Emp ID	Employee	Auto	Additional	Total
4	Joe Smith	0.00	35.38	35.38
5	Joe Smith	158.36	273.65	432.01
11	Joe Smith	36.95	161.38	198.33
16	Joe Smith	0.00	5.25	5.25
22	Joe Smith	83.09	288.97	372.06
24	Joe Smith	47.60	149.26	196.86
40	Joe Smith	125.61	158.83	284.44
72	Joe Smith	2.25	0.00	2.25
201	Joe Smith	1,020.13	14.71	1,034.84
207	Joe Smith	75.85	19.00	94.85
208	Joe Smith	0.00	237.09	237.09
223	Joe Smith	6.76	-4.33	2.43
255	Joe Smith	143.54	330.02	473.56
265	Joe Smith	149.93	306.91	456.84
266	Joe Smith	77.45	113.42	190.87
Totals :		1,927.52	2,089.54	4,017.06

Restaurant Manager v18 Sample Reports

Deleted Items

Date: 11/23/03

Time: 11:59 AM

Chat & Chew

Deleted Items

Page: 1

Report Period: 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

Manually Deleted Items

Date	Time	Order	Qty Item	Amount Reason	Employee	Deleted By	Pay Type
11/23/03	11:32:	66702	-1.00 ORANGE JUICE	2.50 Other	Joe Smith (5)	Joe Smith (71)	Visa/MC
11/23/03	12:16:	66717	-1.00 BLOODY MARY	5.95 SERVER	Joe Smith (11)	Joe Smith (264)	Split Pmt
11/23/03	12:16:	66717	-1.00 BRUNCH ONLY NISSA	0.00 Other	Joe Smith (11)	Joe Smith (264)	Split Pmt
11/23/03	13:37:	66741	-1.00 ADULT BUFFET	23.95 Other	Joe Smith (5)	Joe Smith (264)	Visa/MC
Total:			-4.00	32.40			

NOTE: Does not include undeleted items on Voided Checks or items on Checks settled to Guest.

Items On Voided Checks

Date	Time	Order	Qty Item	Amount Reason	Employee	Deleted by	Pay Type
11/23/03	17:23:	66757	1.00 LOBSTER TAILS	-43.95 86'D ITEM	Joe Smith (22)	Joe Smith (22)	Void
11/23/03	17:23:	66757	1.00 PRIME RIB	-34.95 86'D ITEM	Joe Smith (22)	Joe Smith (22)	Void
11/23/03	17:23:	66757	1.00 MEDIUM	0.00 86'D ITEM	Joe Smith (22)	Joe Smith (22)	Void
Total:			3.00	-78.90			

Items On Checks Settled To Guest

Date	Time	Order	Qty Item	Employee	Deleted by	Pay Type
11/23/03	17:24:57	66758	1.00 LAMB CHOPS	Joe Smith (22)	Joe Smith (22)	Guest
11/23/03	17:24:57	66758	1.00 SEA FOOD FETTUCCINI	Joe Smith (22)	Joe Smith (22)	Guest
11/23/03	17:24:57	66758	1.00 DYNAMITE CA BERNET	Joe Smith (22)	Joe Smith (22)	Guest
Total:			3.00			

Restaurant Manager v18 Sample Reports

Tip Share

Use the Tip Share report to manage tip sharing between Servers, Barmen, Runners and Bussers. Typically, a server will pay out between 5 and 20% of their tips to support staff.

Date: 11/23/03

Time: 12:08 PM

Chat & Chew Tip Share Report

Page: 1

Report Period: 11/23/03 - 11/23/03

Filter Settings

Login Date is 11/23/03-11/23/03

11/23/03				
#	Em pl oye e	Sales	Tip Share Login	Logout
72	Joe Smith	0.00	0.00	11/23/03 07:27:23 11/23/03 15:38:35
270	Joe Smith	0.00	0.00	11/23/03 07:32:45 11/23/03 16:05:51
275	Joe Smith	0.00	0.00	11/23/03 08:13:02 11/23/03 19:36:51
49	Joe Smith	0.00	0.00	11/23/03 08:13:18 11/23/03 19:35:39
56	Joe Smith	0.00	0.00	11/23/03 08:24:35 11/23/03 19:36:01
230	Joe Smith	0.00	0.00	11/23/03 08:32:25 11/23/03 19:36:32
52	Joe Smith	0.00	0.00	11/23/03 08:43:23 11/23/03 19:35:47
50	Joe Smith	0.00	0.00	11/23/03 08:53:47 11/23/03 15:50:44
9	Joe Smith	0.00	0.00	11/23/03 09:23:43 11/23/03 16:29:07
3	Joe Smith	0.00	0.00	11/23/03 09:34:49 11/23/03 16:08:13
40	Joe Smith	934.27	140.14	11/23/03 09:37:56 11/23/03 16:19:03
5	Joe Smith	766.00	114.90	11/23/03 09:39:21 11/23/03 16:02:56
206	Joe Smith	512.85	76.93	11/23/03 09:40:58 11/23/03 16:16:37
13	Joe Smith	0.00	0.00	11/23/03 09:45:29 11/23/03 16:09:50
264	Joe Smith	1,107.13	166.07	11/23/03 09:45:59 11/23/03 16:26:38
20	Joe Smith	0.00	0.00	11/23/03 09:46:57 11/23/03 16:30:11
254	Joe Smith	535.48	80.32	11/23/03 09:47:01 11/23/03 16:10:35
23	Joe Smith	26.00	0.00	11/23/03 09:51:01 11/23/03 13:02:35
22	Joe Smith	1,074.20	161.13	11/23/03 10:34:12 11/23/03 16:54:00
11	Joe Smith	692.13	103.82	11/23/03 10:40:26 11/23/03 16:04:09
22	Joe Smith	266.91	40.04	11/23/03 16:54:10 11/23/03 19:35:31
Daily Total:		6,009.49	883.35	
Grand totals:		6,009.49	883.35	
* Time filter is done on Login date/time.				

Restaurant Manager v18 Sample Reports

Activity Summary

Activity Summary Chat & Chew

Date/time: 3/22/2005 4:23:54 PM
Report filter: Login Date is 10/04/04-10/10/04
and Job Class Number is 1 Server

ID	Employee name	Note	Logins	Sales+Tax	Tips	Decl.Tips	Meals	Deletions
4	Sean Wise		5	4093.99	590.99	390.00	0.00	0.00
22	Carlene Messam		4	3312.65	489.94	380.00	0.00	66.10
24	PAUL JONES		8	3893.12	531.18	528.00	0.00	130.15
29	BLOOMFIELD GWENDOLYN		5	1748.60	261.12	257.00	0.00	278.78
40	Enea Ndrenika		7	3694.42	552.86	608.00	0.00	139.05
63	JOLANTA WODKA		4	1257.44	179.13	159.00	0.00	0.00
101	KATIE FINLEY		8	3454.29	508.90	551.00	0.00	133.15
102	NICK BLUMENTHAL		3	0.00	0.00	0.00	0.00	0.00
103	ALBERT COTTONE		8	1136.79	146.71	110.00	0.00	0.00
104	JORGE LAVY		7	832.95	128.40	209.00	0.00	16.95
206	RODERICK JESSE BOWES		3	1713.19	205.13	217.00	0.00	-23.75
207	CHRISTOPHER CATHEY		7	3142.53	479.72	435.00	0.00	47.95
264	JESIKA SUMMERS		10	3176.77	492.49	695.00	0.00	0.00
			79	31456.74	4566.57	4539.00	0.00	788.38

Restaurant Manager v18 Sample Reports

Activity Details

Date: 11/23/03

Time: 12:17 PM

Chat & Chew Activity Details

Page: 1

Report Period: 11/17/03 - 11/23/03

Filter Settings

Login Date is 11/17/03-11/23/03

1. Joe Smith SSN:123-45-6789

LOGIN		LOGOUT		Job	Cust Tables		Sales	Ti ps	Claim	Meals	Dels
Date	Time	Date	Time						Ti ps		
11/19/0	09:50:17	11/19/03	22:03:09	Manager	0	0	0.00	0.00	0.00	0.00	0.00
					0	0	0.00	0.00	0.00	0.00	0.00

3. Joe Smith SSN:123-45-6789

LOGIN		LOGOUT		Job	Cust Tables		Sales	Ti ps	Claim	Meals	Dels
Date	Time	Date	Time						Ti ps		
11/21/0	16:40:24	11/21/03	22:02:26	BUS BOY	0	0	0.00	0.00	23.00	0.00	0.00
11/22/0	16:35:16	11/22/03	22:11:52	BUS BOY	0	0	0.00	0.00	45.00	0.00	0.00
11/23/0	09:34:49	11/23/03	16:08:13	BUS BOY	0	0	0.00	0.00	0.00	0.00	0.00
11/23/0	16:29:22	11/23/03	16:29:43	BUS BOY	0	0	0.00	0.00	52.00	0.00	0.00
					0	0	0.00	0.00	120.00	0.00	0.00

4. Joe Smith SSN:123-45-6789

LOGIN		LOGOUT		Job	Cust Tables		Sales	Ti ps	Claim	Meals	Dels
Date	Time	Date	Time						Ti ps		
11/21/0	16:03:21	11/21/03	16:20:33	Server	0	0	0.00	0.00	0.00	0.00	0.00
11/21/0	16:36:35	11/21/03	21:51:00	Server	8	4	234.52	18.76	20.00	0.00	0.00
11/23/0	15:52:57	11/23/03	19:35:01	Server	0	0	0.00	0.00	0.00	0.00	0.00
					8	4	234.52	18.76	20.00	0.00	0.00

5. Joe Smith SSN:123-45-6789

LOGIN		LOGOUT		Job	Cust Tables		Sales	Ti ps	Claim	Meals	Dels
Date	Time	Date	Time						Ti ps		
11/17/0	16:07:05	11/17/03	21:13:26	Server	11	3	458.48	36.67	60.00	0.00	0.00
11/18/0	16:05:13	11/18/03	21:57:52	Server	19	8	565.74	45.25	75.00	0.00	0.00
11/19/0	16:44:01	11/19/03	21:33:50	Server	0	0	0.00	0.00	0.00	0.00	0.00
11/20/0	16:17:17	11/20/03	21:16:25	Server	10	5	337.01	26.96	45.00	0.00	1.95
11/22/0	16:08:52	11/22/03	22:12:15	Server	14	4	524.50	41.96	79.00	0.00	0.00
11/23/0	09:39:21	11/23/03	16:02:56	Server	30	8	766.00	61.28	100.00	0.00	26.45
					84	28	2,651.73	212.12	359.00	0.00	28.40

Restaurant Manager v18 Sample Reports

Labor Productivity

This invaluable report will quickly help you identify where you can cut labor costs.

Of special significance is the inflation proof “Customers per Labor Hour” ratio which gives an indication of the level of service you are providing to your customers. Use this ratio to identify job types that are over/understaffed. In the example below it appears that the Dishwasher Job Type is way overstaffed, as indicated by the relatively low “Customers per Labor Hour” and the relatively high Labor Cost as a percentage of sales.

Labor Productivity									
Chat & Chew Restaurant									
Date/time: 12/2/2005 3:00:15 PM									
Report filter:		Date Range is 09/04/05-09/06/05							
	Job Class	Hours	Cost	Customers	Sales	Customers per Labor Hour	Labor Cost per Labor Hour	Labor Cost per Customer	Labor Cost as % of Sales
Hourly Employees									
	BUS BOY	11.93	39.38	387	9983.76	32.43	3.30	0.10	0.39
	Server	113.53	349.48	387	9983.76	3.41	3.08	0.90	3.50
	OWNER	30.18	0.00	387	9983.76	12.82	0.00	0.00	0.00
	BANQUET	11.31	0.00	387	9983.76	34.23	0.00	0.00	0.00
	Manager	28.84	270.44	387	9983.76	13.42	9.38	0.70	2.71
	Dishwasher	63.88	489.64	387	9983.76	6.06	7.67	1.27	4.90
	Cook	30.21	268.12	387	9983.76	12.81	8.87	0.69	2.69
	SALAD	28.19	291.54	387	9983.76	13.73	10.34	0.75	2.92
	Gardener	17.92	179.20	387	9983.76	21.60	10.00	0.46	1.79
	Greeter	18.20	166.07	387	9983.76	21.26	9.12	0.43	1.66
	Total	354.20	2053.87	387	9983.76	1.09	5.80	5.31	20.57
Salaried Employees									
	Manager		246.57	387	9983.76			0.64	2.47
	OWNER		657.54	387	9983.76			1.70	6.59
	Totals		904.11	387	9983.76			2.34	9.06
Consolidated Totals									
		354.20	2957.98	387	9983.76	1.09	8.35	7.64	29.63

This relatively low ratio indicates poor productivity for the Dishwasher Job Type

Restaurant Manager v18 Sample Reports

Labor Productivity Details

This report allows you to sort and view a number of labor productivity metrics. In the example below, the report is sorted by the Average % Tip in descending order, which can help you identify the servers providing the best service (higher tips = better service?)

Labor Productivity (Detailed) Labor Productivity Detail sorted by %tip

Date/time: 3/22/2005 5:17:26 PM
Report filter: Date Range is 10/04/04-10/10/04
Sort by is Avg. Tip %, descending
Filename is laborproductivityDetails.csv

Employee	Sales	Checks	Customers	Hours	Cost	Tips	Sales per Hour	Cus t. per Hour	Avg. Check	Avg. Spend	Avg. Tip %	% Labor Cost	Cash Tips
JOR GE LAVY	832.95	12	36	30.52	147.09	125.34	27.29	1.18	69.41	23.14	15.05	17.66	27.28
JESIKA SUM	3176.77	37	114	47.26	263.83	478.01	67.21	2.41	85.86	27.87	15.05	8.30	0.00
CHRISTOPHE	3142.53	37	113	34.51	82.14	465.78	91.05	3.27	84.93	27.81	14.82	2.61	0.00
Enea Ndren	3694.42	35	127	39.65	94.35	537.54	93.18	3.20	105.55	29.09	14.55	2.55	0.00
BLOOMFIELD	1748.60	22	82	27.78	66.11	253.63	62.95	2.95	79.48	21.32	14.50	3.78	0.00
Carlene Me	3312.65	32	95	18.81	44.77	475.46	176.11	5.05	103.52	34.87	14.35	1.35	0.00
KATIE FINL	3454.29	52	135	41.55	179.71	495.21	83.15	3.25	66.43	25.59	14.34	5.20	45.11
TE AM LE AD E	10788.32	5	216	4.46	0.00	1533.72	2420.56	48.46	2157.66	49.95	14.22	0.00	0.00
Sean Wise	4093.99	31	126	28.03	66.72	575.46	146.04	4.49	132.06	32.49	14.06	1.63	0.00
JOLANTA WO	1257.44	19	52	22.16	116.35	174.08	56.74	2.35	66.18	24.18	13.84	9.25	0.00
PAUL JONES	3893.12	50	143	40.27	95.85	516.05	96.67	3.55	77.86	27.22	13.26	2.46	35.44
ALBERT COT	1136.79	11	44	37.65	183.37	142.06	30.19	1.17	103.34	25.84	12.50	16.13	0.00
RODERICK J	1713.19	16	58	20.11	47.87	199.11	85.19	2.88	107.07	29.54	11.62	2.79	0.00
TISHEEKA W	154.64	5	4	28.93	289.29	7.16	5.35	0.14	30.93	38.66	4.63	187.07	0.00
AL FRE DO	43.59	3	2	68.51	0.00	0.00	0.64	0.03	14.53	21.80	0.00	0.00	0.00
Spiro Giol	100.57	10	6	56.00	1225.00	0.00	1.80	0.11	10.06	16.76	0.00	1218.06	0.00
ELLIETTA L	5.25	1	0	49.20	442.80	0.00	0.11	0.00	5.25	0.00	0.00	8434.24	0.00
Totals	42549.11	385	1353	595.41	3345.24	5978.61	71.46	2.27	110.52	31.45	14.05	7.86	107.83

Sales Reports

The reports that follow allow you to analyze the performance of your business from many different angles, for any date range. Use them to help you decide what items to remove from your menu, to determine the productivity of your staff, and to provide information to your bookkeeper.

Item/Ranked (Menu Engineering)

This report is very valuable in helping you manage your menu. An algorithm that takes into account the cost, sale price and quantity sold is used to categorize items as those to Retain, Reposition (on the menu seen by the client), Re-price or Remove. Note that for this report to be meaningful, and accurate value for the cost of each item must be used. This value can be entered directly into the menu, or by use of ASI's Inventory Control module.

Date: 11/23/03
Time: 1:00 PM

Chat & Chew

Page: 1

Report Period: 11/01/03 - 11/23/03

Filter Settings

No active filtering

Sorted by: Total Revenues Descending

No.	Item Description	Quantity	Menu Mix%	Avg. Price	Avg Cost	Average Profit	Tot Sales	Total Cost	Total Profit	Profit Margin	Rank
1201.	ADULT BUFFET	790.00	0.07	23.41	2.00	21.41	18,497.76	1,580.00	16,917.76	0.00	RETAIN
2191.	BANQUET FOOD	16.00	0.00	943.34	2.00	941.34	15,093.43	32.00	15,061.43	0.00	REPOSITION
1323.	LAMB CHOPS	152.00	0.01	28.05	1.99	26.07	4,264.36	302.00	3,962.36	0.00	RETAIN
1344.	CHICKEN OFPEAKE	153.00	0.01	27.59	1.97	25.62	4,221.53	302.00	3,919.53	0.00	RETAIN
1324.	FILLET MIGNON	124.00	0.01	33.51	2.00	31.51	4,155.58	248.00	3,907.58	0.00	RETAIN
1339.	ORANGE SALMON	130.00	0.01	27.05	2.00	25.05	3,516.01	260.00	3,256.01	0.00	RETAIN
1349.	SEAFOOD PASTA	96.00	0.01	28.44	1.98	26.46	2,729.98	190.00	2,539.98	0.00	RETAIN
1329.	CRAB CAKES DINNER	67.00	0.01	39.74	2.00	37.74	2,662.67	134.00	2,528.67	0.00	RETAIN
2221.	BANQUET LBW	10.00	0.00	243.88	2.00	241.88	2,438.80	20.00	2,418.80	0.00	REPOSITION
1325.	SEAFOOD FETTUCCINI	70.00	0.01	29.32	1.97	27.35	2,052.46	138.00	1,914.46	0.00	RETAIN
2336.	CRAB CAKE	97.00	0.01	19.25	2.00	17.25	1,867.32	194.00	1,673.32	0.00	RETAIN
1345.	PORK CHOP	67.00	0.01	27.04	2.00	25.04	1,811.72	134.00	1,677.72	0.00	RETAIN
1330.	DUCKLING	65.00	0.01	27.07	2.00	25.07	1,759.85	130.00	1,629.85	0.00	RETAIN
1334.	VEAL SHANK	52.00	0.00	33.40	2.00	31.40	1,736.60	104.00	1,632.60	0.00	RETAIN
2645.	MIS C GIFT	74.00	0.01	21.19	2.00	19.19	1,567.79	148.00	1,419.79	0.00	RETAIN
1328.	TROUT IMPERIAL	45.00	0.00	32.34	1.96	30.39	1,455.34	88.00	1,367.34	0.00	RETAIN
2320.	SALMON	83.00	0.01	16.12	2.00	14.12	1,338.18	166.00	1,172.18	0.00	RETAIN
1004.	LOBSTER TAILS	28.00	0.00	41.44	2.00	39.44	1,160.28	56.00	1,104.28	0.00	RETAIN
2319.	ROAST TURKEY	78.00	0.01	14.44	2.00	12.44	1,125.93	156.00	969.93	0.00	RETAIN
1350.	PUMPKIN RAVIOLI	44.00	0.00	25.39	2.00	23.39	1,117.02	88.00	1,029.02	0.00	RETAIN
2251.	BANQUET RENTAL	7.00	0.00	131.13	2.00	129.13	917.92	14.00	903.92	0.00	REPOSITION
999.	PRIME RIB	27.00	0.00	32.36	2.00	30.36	873.75	54.00	819.75	0.00	RETAIN
2315.	LAMB CHOPS	45.00	0.00	17.60	2.00	15.60	791.98	90.00	701.98	0.00	RETAIN
368.	COFFEE	406.00	0.03	1.74	1.82	-0.08	704.47	737.50	-33.03	0.00	REPRICE
2337.	CREOLE PASTA	36.00	0.00	17.92	2.00	15.92	645.10	72.00	573.10	0.00	RETAIN
1992.	CRAB & SHRIMP SALAD	32.00	0.00	16.52	2.00	14.52	528.67	64.00	464.67	0.00	RETAIN
1212.	BRUNCH MIMOSA	89.00	0.01	5.94	2.00	3.94	528.36	178.00	350.36	0.00	REPRICE
2324.	RAINBOW TROUT	31.00	0.00	15.97	2.00	13.97	494.94	62.00	432.94	0.00	RETAIN
2329.	CATCH OF THE DAY	29.00	0.00	16.50	2.00	14.50	478.50	58.00	420.50	0.00	RETAIN
1202.	KIDS BUFFET	44.00	0.00	10.45	2.00	8.45	459.90	88.00	371.90	0.00	RETAIN
2335.	ANGEL HAIR RAGOUT	31.00	0.00	14.39	1.94	12.45	445.99	60.00	385.99	0.00	RETAIN
32.	GL JOLIESSE CHARD	76.00	0.01	5.86	2.00	3.86	445.06	152.00	293.06	0.00	REPRICE
1993.	CASER SALAD ALC	41.00	0.00	10.71	2.00	8.71	439.00	82.00	357.00	0.00	RETAIN
387.	ICED TEA	219.00	0.02	1.93	1.75	0.18	421.98	383.25	38.73	0.00	REPRICE
382.	ORANGE JUICE	169.00	0.01	2.48	2.00	0.48	419.50	338.00	81.50	0.00	REPRICE
41.	GL JOLIESSE MERLOT	69.00	0.01	5.95	1.61	4.34	410.55	111.09	299.46	0.00	REPRICE
2338.	TIGER SHRIMP	25.00	0.00	16.37	2.00	14.37	409.22	50.00	359.22	0.00	RETAIN
1098.	SHRIMP CREOLE X	63.00	0.01	6.21	2.00	4.21	390.94	126.00	264.94	0.00	REPRICE
1997.	ANGUS BURGER ALC	31.00	0.00	12.39	2.00	10.39	384.09	62.00	322.09	0.00	RETAIN
2339.	CALVES LIVER	24.00	0.00	15.96	2.00	13.96	383.00	48.00	335.00	0.00	RETAIN
1998.	TOLL KEEPERS ALC	26.00	0.00	14.45	2.00	12.45	375.73	52.00	323.73	0.00	RETAIN

Page: 1

Restaurant Manager v18 Sample Reports

Item Sales By Group

The Item Sales Report provides detailed sales information for each menu item. The report shows the quantity sold, cost and revenues for each item.

Date: 11/23/03

Time: 12:49 PM

Chat & Chew Item Sales

Page: 1

Report Period: 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

1. BEER

Item	De scription	Quantity	Sales	Cost	Cost %
1	AMSTELL LITE	1.00	4.75	1.08	22.74
5	COORS LIGHT	1.00	3.95	0.69	17.47
6	HEINEKEN	1.00	4.95	1.08	21.82
13	BECKS	1.00	5.25	1.25	23.81
Group Totals:		4.00	18.90	4.10	21.69

2. WINE GLASS

Item	De scription	Quantity	Sales	Cost	Cost %
55	GL PINOT GRIGIO	1.00	6.25	1.22	19.52
Group Totals:		1.00	6.25	1.22	19.52

3. WHITE WINES

Item	De scription	Quantity	Sales	Cost	Cost %
75	GIESEN SAUVIGNON	1.00	22.40	10.95	48.88
80	BREAKNECK CREEK	1.00	28.00	7.29	26.04
Group Totals:		2.00	50.40	18.24	36.19

4. RED WINES

Item	De scription	Quantity	Sales	Cost	Cost %
92	DYNAMITE CABERNET	1.00	0.00	18.15	0.00
100	JOLIESSE MERLOT	1.00	22.00	6.45	29.32
109	FIRESTEED PINOT NOIR	1.00	29.00	9.59	33.07
Group Totals:		3.00	51.00	34.19	67.04

Restaurant Manager v18 Sample Reports

Sales by Group

Date: 11/23/03

Time: 12:48 PM

Chat & Chew Group Sales

Page: 1

Report Period: 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

No	Group	Type	Qty	Sales	Sales %	Cost	Cost %
1	BEER	Beer	4.00	18.90	0.33	4.10	21.69
2	WINE GLASS	Wine	1.00	6.25	0.11	1.22	19.52
3	WHITE WINES	Wine	2.00	50.40	0.88	18.24	36.19
4	RED W INES	Wine	3.00	51.00	0.89	34.19	67.04
6	LIQUOR-1	Liquor	1.00	6.95	0.12	2.00	28.78
8	SPECIALTY DRINKS	Liquor	8.00	44.60	0.78	16.00	35.87
9	COCKTAILS	Liquor	5.00	29.75	0.52	10.00	33.61
10	CGNC/CORD	Liquor	1.00	6.95	0.12	2.00	28.78
11	WINES	Wine	1.00	20.00	0.35	0.00	0.00
13	NON ALCOHOL DRINKS	Soft Drinks	89.00	214.95	3.76	175.50	81.65
36	CHILDS MENU	Food	1.00	1.95	0.03	2.00	102.56
37	DINNER APPS	Food	6.00	5.50	0.10	0.00	0.00
41	SUNDAY BUFFET	Food	245.00	5,019.24	87.71	490.00	9.76
45	DINNER ENTREES	Food	6.00	114.20	2.00	0.00	0.00
65	LUNCH SPECIALS	Food	1.00	19.95	0.35	0.00	0.00
68	LNCH APPS INCL	Food	2.00	0.00	0.00	0.00	0.00
78	LUNCH ENTREES	Food	1.00	13.95	0.24	0.00	0.00
79	DESSERTS	Food	1.00	0.00	0.00	2.00	0.00
89	GIFT SHOP	Gift Shop	4.00	114.75	2.01	8.00	6.97
120	Coupons	Food	1.00	-18.00	-0.31	0.00	0.00
121	INSTRUC.	Beer	8.00	0.00	0.00	16.00	0.00
122	COCKTAILS	Liquor	1.00	1.00	0.02	2.00	200.00
124	MIXERS	Liquor	1.00	0.00	0.00	2.00	0.00
151	COOKING INSTRUCTIONS	Food	1.00	0.00	0.00	0.00	0.00
162	DRESSING	Food	1.00	0.00	0.00	0.00	0.00
Total Food			266.00	5,156.79	90.12	494.00	9.58
Total Liquor			17.00	89.25	1.56	34.00	38.10
Total Wine			7.00	127.65	2.23	53.65	42.03
Total Beer			12.00	18.90	0.33	20.10	106.35
Total Soft Drinks			89.00	214.95	3.76	175.50	81.65
Total Gift Shop			4.00	114.75	2.01	8.00	6.97
Grand Totals:			395.00	5,722.29	100.00	785.25	13.72

Restaurant Manager v18 Sample Reports

Sales by Group Type

Date: 11/23/03

Time: 12:47 PM

Chat & Chew Sales by Group Type

Page: 1

Report Period: 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

No	Group	Type	Qty	Sales	Sales %	Cost	Cost %
		Total Food	266.00	5,156.79	90.12	494.00	9.58
		Total Liquor	17.00	89.25	1.56	34.00	38.10
		Total Wine	7.00	127.65	2.23	53.65	42.03
		Total Beer	12.00	18.90	0.33	20.10	106.35
		Total Soft Drinks	89.00	214.95	3.76	175.50	81.65
		Total Gift Shop	4.00	114.75	2.01	8.00	6.97
Grand Totals:			395.00	5,722.29	100.00	785.25	13.72

Sales by Revenue Center

Date: 11/23/03

Time: 1:34 PM

Chat & Chew Sales by Revenue Center

Page: 1

Report Period: 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

No	Revenue Center	Trans	Cust	Sales	Taxes	Total	Trans Average	Customer Average
1	TABLE SERVICE	57	153	3,880.04	194.78	4,074.82	71.49	26.63
2	TAKE OUT	20	82	1,842.25	92.42	1,934.67	96.73	23.59
Totals:		77	235	5,722.29	287.20	6,009.49	78.05	25.57

Note: Guests & Voids Excluded

Restaurant Manager v18 Sample Reports

Sales by Form of Payment

Date: 11/23/03

Time: 1:30 PM

Chat & Chew

Page: 1

Sales by Form of Payment

Report Period: 11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

No	Payment Type	Qty	Total	Tips	Cash Back	Average
1	Cash	23.00	1,368.67	102.67	0.00	59.51
3	Visa/MC	44.00	3,878.27	500.58	0.00	88.14
4	Guest	1.00	104.45	0.00	0.00	104.45
5	Void	2.00	78.90	0.00	0.00	39.45
6	On Account	3.00	63.42	0.00	0.00	21.14
7	AMEX	8.00	980.68	137.24	0.00	122.58
8	DISCOVER	2.00	174.12	21.85	0.00	87.06
9	Diners Club	1.00	143.65	18.00	0.00	143.65
13	House GC	3.00	190.71	9.69	0.00	63.57
Total Guest/Void:		3.00	183.35	0.00	0.00	61.12
All Others:		84.00	6,799.52	790.03	0.00	80.95

Cash totals match session summary and other reports after subtracting cash back and tips.

Cash Tray Totals

Description	Amount
Cash Revenues:	1,368.67
Less Tips:	-790.03
Credit card tip fees:	19.73
Cash Back:	0.00
Total Cash:	598.37
Visa/MC	3,878.27
On Account	63.42
AMEX	980.68
DISCOVER	174.12
Diners Club	143.65
House GC	190.71

	6,029.22

Restaurant Manager v18 Sample Reports

Check Durations

The Check Durations report shows the table turn around time versus the number of customers. The "Count" column indicates the number of checks with the corresponding customer count. The "Check Duration" is the total time from start to finish and the "After Print" column is the average time after the check was printed. Like other sales reports, the Check Durations report can be printed for a specific employee, making it a useful tool for evaluating the efficiency of the wait staff.

Date: 02/06/04

Time: 11:26 AM

Chat & Chew

Check Durations

Page:

1

Report Period:

11/23/03 - 11/23/03

Filter Settings

Session Number is 1218 11/23/03

Table Service Averages

Customer at Table	Number of Checks	Check Duration (minutes)	After Print (minutes)
0	4	3	0
1	1	2	0
2	38	64	27
3	13	68	25
4	12	78	28
5	3	70	21
6	0	0	0
7	3	78	21
8	1	91	16
9	3	65	40
10	0	0	0
	-----	-----	-----
	78	64	26

Tabs/Delivery/Quick Service/Fast Transaction Averages

Customer	Number of Checks	Check Duration (minutes)	After Print (minutes)
0	1	1	0
1	0	0	0
2	0	0	0
3	0	0	0
4	0	0	0
5	0	0	0
6	0	0	0
7	0	0	0
8	0	0	0
9	0	0	0
10	0	0	0
	-----	-----	-----
	1	1	0

Restaurant Manager v18 Sample Reports

Check Durations (cont)

Check Duration Details

Elapsed Time (minutes)	Open to			Send to			Print to		Assign to
	Print	Assign	Settle	Print	Assign	Settle	Assign	Settle	Settle
0 to 10	7	0	13	3	0	6	0	18	0
11 to 20	3	0	1	3	0	1	0	21	0
21 to 30	8	0	2	9	0	3	0	12	0
31 to 40	15	0	6	8	0	7	0	4	0
41 to 50	16	0	13	4	0	11	0	5	0
51 to 60	8	0	8	2	0	2	0	5	0
61 to 70	6	0	9	2	0	5	0	3	0
71 to 80	2	0	6	0	0	4	0	1	0
81 to 90	3	0	5	3	0	2	0	2	0
91 to 100	1	0	6	0	0	0	0	0	0
101 to 110	0	0	5	0	0	1	0	0	0
111 to 120	1	0	3	0	0	2	0	0	0
121 to 130	0	0	2	0	0	0	0	0	0
131 to 140	0	0	0	0	0	0	0	0	0
141 to 150	1	0	1	1	0	1	0	0	0
151 to 160	0	0	0	0	0	0	0	0	0
161 to 170	0	0	1	0	0	1	0	0	0
171 to 180	0	0	0	0	0	1	0	0	0
more than 180	0	0	1	8	0	0	0	0	0
Start time NA	0	0	0	28	0	35	0	11	82
End time NA	11	82	0	4	47	0	71	0	0
Both times NA	0	0	0	7	35	0	11	0	0

Restaurant Manager v18 Sample Reports

Tax Report

Restaurant Manager provides two independent tax tables, each containing five different tax types. The Tax report provides a breakdown of taxes collected over a given period.

Date: 02/06/04	Chat & Chew	Page: 1
Time: 11:25 AM	Taxes	
Report Period: 11/01/03 - 11/23/03		
Filter Settings		
Session start date is 11/01/03-11/23/03		
Primary Tax Table		Secondary Tax Table
#	Tax Ty pe	Amount
1	Sales Tax	5,023.44
2	Liquor Tax	0.00
3		0.00
4		0.00
5		0.00
Tot al :		5,023.44
Total taxed sales:		100,136.11
Total non-taxed sales: +		328.26
Total sales:		100,464.37
Total tax: +		5,023.44
Total revenue:		105,487.81
#	Tax Ty pe	Amount
1	Sales Tax	0.00
2	Liquor Tax	0.00
3	SERVICE	0.00
4		0.00
5		0.00
Tot al :		0.00

Restaurant Manager v18 Sample Reports

No Sales

This report shows all the no sales cash drawer activity (cash drawer opened without an associated sale.)

No Sales Chat & Chew

Date/time: 3/22/2005 4:29:49 PM
Report filter: Session Number is 1550 11/05/04 09:13:10 11/05/04 23:07:40

Authorizing Employee		Total No Sales		
Spiro Gioldasis		5		
Date	Time	Session	Station	Cash Tray Employee name
11/5/2004	10:10:35	1550	1	23 Spiro Gioldasis
11/5/2004	11:31:02	1550	1	23 Spiro Gioldasis
11/5/2004	14:02:52	1550	1	23 Spiro Gioldasis
11/5/2004	14:05:14	1550	1	23 Spiro Gioldasis
11/5/2004	14:34:08	1550	1	23 Spiro Gioldasis

Authorizing Employee		Total No Sales		
Jane Harriman		19		
Date	Time	Session	Station	Cash Tray Employee name
11/5/2004	14:01:11	1550	1	3 Jane Harriman
11/5/2004	15:26:48	1550	1	3 Jane Harriman
11/5/2004	15:49:37	1550	1	3 Jane Harriman
11/5/2004	15:52:46	1550	1	3 Jane Harriman
11/5/2004	15:54:53	1550	1	3 Jane Harriman
11/5/2004	15:57:34	1550	1	3 Jane Harriman
11/5/2004	16:02:19	1550	1	3 Jane Harriman
11/5/2004	18:06:42	1550	1	3 Jane Harriman
11/5/2004	18:34:13	1550	1	3 Jane Harriman
11/5/2004	21:55:16	1550	1	3 Jane Harriman
11/5/2004	22:07:19	1550	1	3 Jane Harriman
11/5/2004	22:14:55	1550	1	3 Jane Harriman
11/5/2004	22:16:59	1550	1	3 Jane Harriman
11/5/2004	22:17:49	1550	1	3 Jane Harriman
11/5/2004	22:35:42	1550	1	3 Jane Harriman
11/5/2004	22:38:47	1550	1	3 Jane Harriman
11/5/2004	22:47:07	1550	1	3 Jane Harriman
11/5/2004	22:47:38	1550	1	3 Jane Harriman
11/5/2004	22:51:16	1550	1	3 Jane Harriman

Restaurant Manager v18 Sample Reports

Miscellaneous Reports

Averages by Day of Week

This report averages the values displayed on a daily basis for the period of the report, and computes a daily average for comparison purposes. Thus, if the period contains 2 Mondays, the data under the Monday column will contain the average values for the 2 Mondays. The "Days Count" value indicates how many days are used in the averaging computation. Use this report as a starting point to identify the days where you can improve productivity.

Chat & Chew

Date/time: 2/8/2005 10:38:01 AM
 Date Range is 10/11/04-10/20/04
 Data Type is Gross Sales -Customers per Labor Hour

Report filter:	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Avg/day
	2	2	2	1	1	1	1	
Data Type				10/14/04	10/15/04	10/16/04	10/17/04	
Days Count	3,282.62	3,342.84	2,677.12	6,566.22	4,163.90	9,404.83	9,632.77	5,581.47
Date	156.85	159.71	127.89	313.62	198.91	449.16	460.03	266.59
Gross Sales	0.00	40.94	9.00	173.23	0.00	127.14	20.52	52.98
Taxes	3,125.78	3,142.19	2,540.23	6,079.37	3,964.99	8,828.53	9,152.22	5,261.90
Discounts	108	133	93	229	142	305	325	190
Net Sales	41	42	33	61	45	78	79	54
Cust. Count	76.24	74.81	76.98	99.66	88.11	113.19	115.85	97.44
Check Count	28.94	23.63	27.31	26.55	27.92	28.95	28.16	27.69
Avg. Check	725.70	843.78	822.17	1,067.97	1,087.63	1,331.24	1,419.45	1,042.56
Avg. Cust. Spend	151.29	193.51	174.89	223.36	222.10	266.60	281.13	216.12
Hrly Labor Cost	23.22	26.85	32.37	17.57	27.43	15.08	15.51	19.81
Hrly Labor Hours	4.80	4.36	4.70	4.78	4.90	4.99	5.05	4.82
Hrly Labor Perc.	91	80	83	89	81	92	81	86
Avg. Hrly Labor per Hour	68	51	55	63	59	70	58	61
Avg. Check Time	23	21	27	25	21	20	21	22
Avg. Order to Print Time		6.34	8.84	4.66	7.66	4.36	4.37	5.47
Avg. Print to Settle Time		0.69	0.53	1.03	0.64	1.14	1.16	0.88
Hrly Labor Cost per Customer	6.72							
Customers per Labor Hour	0.71							

Restaurant Manager v18 Sample Reports

Lists

Menu Listing by Item

Menu Listing by Group

Employees by Job Class

Restaurant Manager v18 Sample Reports

Advanced Orders

Advanced Orders Summary

Advanced Orders Details

Advanced Orders (Item Summary by Dates)